



The Sussex County Association of REALTORS

Monthly Market Statistics - Detailed Report
January 2013

Sold Summary

	Jan 2013	Jan 2012	% Change
Sold Dollar Volume	\$32,941,111	\$35,102,268	-6.16%
Avg Sold Price	\$227,180	\$245,470	-7.45%
Median Sold Price	\$190,000	\$202,000	-5.94%
Units Sold	145	143	1.40%
Avg Days on Market	229	236	-2.97%
Avg List Price for Solds	\$238,758	\$257,209	-7.17%
Avg SP to OLP Ratio	104.0%	106.6%	-2.48%

Notes:

- SP = Sold Price
- OLP = Original List Price

Inventory

	Jan 2013	Jan 2012	% Change
Active Listings	2,929	3,518	-16.74%
All Contracts	420	264	59.09%
New Listings	432	357	21.01%
New Contracts	230	159	44.65%

Days on Market (Sold)

0	3
1 to 10	1
11 to 20	2
21 to 30	0
31 to 60	7
61 to 90	12
91 to 120	13
121 to 180	31
181 to 360	54
361 to 720	16
721+	6

Sold Detail

Price Ranges	2 or Less BR	3 BR	4 or More BR	Total
< \$50K	4	9	1	14
\$50K to \$74,999	2	6	3	11
\$75K to \$99,999	1	6	1	8
\$100K to \$124,999	1	5	3	9
\$125K to \$149,999	1	7	0	8
\$150K to \$199,999	8	19	5	32
\$200K to \$249,999	1	9	3	13
\$250K to \$299,999	3	7	5	15
\$300K to \$399,999	1	13	5	19
\$400K to \$499,999	2	5	4	11
\$500K to \$749,999	1	2	0	3
\$750K to \$999,999	0	1	0	1
\$1,000K+	0	0	1	1
Total	25	89	31	145
Avg Sold Price	\$193,619	\$209,413	\$209,413	\$227,180
Prev Year - Avg Sold Price	\$135,501	\$236,338	\$236,338	\$245,470
Avg Sold % Change	42.89%	-11.39%	-10.80%	-7.45%
Prev Year - # of Solds	28	76	39	143

Active Detail

2 or Less BR	3 BR	4 or More BR	Total
65	105	8	178
27	81	9	117
40	82	13	135
26	65	13	104
50	109	24	183
95	310	54	459
57	260	59	376
31	250	76	357
43	194	127	364
33	81	102	216
19	75	132	226
7	23	69	99
2	9	104	115
495	1,644	790	2,929